Tax Increment Finance District (Proposed TIF 24) Project Plan

Prepared by:

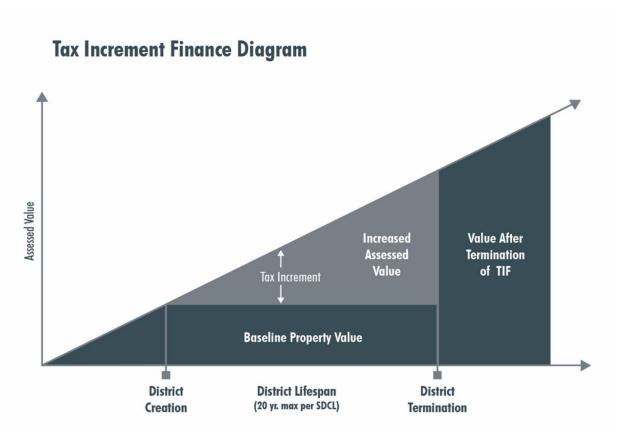
Planning & Development Services Department
City of Sioux Falls
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I. INTRODUCTION:

Tax Increment Financing ("TIF") is an incentive utilized by local governments to attract private development and investment. New investment creates new jobs, more customers, and in turn, more investment opportunity. TIF can also retain existing businesses that might otherwise find more attractive options elsewhere. The jobs and additional investment, both private and public, mean more revenue for the community. TIF helps to overcome the extraordinary costs that often prevent redevelopment and private investment from occurring in difficult to develop areas of the community. As a result, the TIF District itself improves and property values increase.

In Sioux Falls, TIF funding has been used for the following purposes: to encourage the redevelopment of deteriorated, or otherwise blighted real property; to stimulate economic development in the community by assisting projects that promote the long-term economic vitality of Sioux Falls and the State of South Dakota; and, to stimulate increased private investment in areas that would have otherwise remained undeveloped or under-developed and which will, in the long-term, provide a significant source of additional tax revenues to all taxing entities.

Specifically, money for improvements and other incentives is generated from the growth in property tax revenues — the "tax increment". A tax increment is the difference between the amount of property tax revenue generated from property within the TIF District before TIF District designation and the amount of property tax revenue generated from the same property within the TIF District after TIF Designation and improvements occur. Property taxes collected on properties included in the TIF at the time of its designation continue to be distributed to the school districts, county, and all other taxing districts in the same manner as if the TIF District did not exist. Only property taxes collected as a result of the incremental increase in the value of these properties after formation of the TIF District are available for use by the City to fund project costs in the TIF District. The graph that follows depicts this concept.



As set forth in South Dakota Codified Law, Chapter 11-9, a local government can designate a specific area within its boundaries as a redevelopment area appropriate for a TIF district and prepare a plan for development. TIF projects must be approved by the City Planning Commission and the City Council.

II. PURPOSE OF THE PLAN AND GENERAL DEFINITIONS:

The purpose of this Plan, to be implemented by the City of Sioux Falls, is to satisfy the requirements for a Tax Increment Finance District as specified in SDCL Chapter 11-9. The Plan will describe the boundaries of the TIF District, estimated costs, feasibility and fiscal impact of the Tax Increment Finance District, and conformance with development guidelines of the City of Sioux Falls relating to TIFs in general.

The following terms found in this Plan are defined as the following:

"Base Value" or "Tax Incremental Base Value" means the aggregate assessed value of all taxable property located within a Tax Incremental District on the date the District is created, as determined by SDCL § 11-9-20.

"Blighted" means property that meets any of the criteria as defined and established by SDCL § 11-9-9.

"Developer" means any individual or entity responsible for carrying out any portion of the projects listed in the TIF plan, including both expenses considered eligible for TIF reimbursement and any other costs associated with private projects within the plan.

"Developer Project Development Agreement" means any agreement which is binding between the City and one or more Developers and which specifies the duties, responsibilities, and obligations of all parties relative to the implementation of this plan. The agreement commits the Developer to complete listed projects, and commits the City to payments of tax increment revenues to the developer(s), among other items. The agreement can include contingency and performance provisions.

"Project Costs" means any expenditure or monetary obligations by the City of Sioux Falls, whether made, estimated to be made, incurred or estimated to be incurred, which are listed as Project Costs herein will include any costs incidental thereto but diminished by any income, special assessments, or other revenues, other than tax increments, received, or reasonably expected to be received, by the City of Sioux Falls in connection with the implementation of this Plan.

"Public Works" means the infrastructure improvements, the acquisition by purchase or condemnation of real and personal property within the Tax Incremental District and the sale, lease, or other disposition of such property to private individuals, partnerships, corporations, or other entities at a price less than the cost of such acquisition which benefit or further the health, safety, welfare and economic development of the City and Project Costs.

"Taxable Property" all real taxable property located in a Tax Incremental District.

"Tax Incremental District" a contiguous geographic area within the City of Sioux Falls defined and created by resolution of the governing body and named "City of Sioux Falls Tax Incremental District Number Twenty-Four" ("TIF #24").

"Tax Increment Valuation" is the total value of the Tax Incremental District minus the tax incremental base pursuant to § 11-9-19.

All other definitions in SDCL 11-9 shall apply.

III. THE ADDRESSES, PARCEL NUMBERS AND LEGAL DESCRIPTIONS OF THE PROPERTIES WHICH WILL BE INCLUDED WITHIN TIF #24 ARE AS FOLLOWS:

140 E 6TH **STREET (Parcel Number 92854)** – TRACT 1 LOT A SIOUX STEEL ADDITION TO THE CITY OF SIOUX FALLS, MINNEHAHA COUNTY, SOUTH DAKOTA.



IV. TAXABLE VALUE OF SIOUX FALLS:

State law requires that the cumulative base value of all Tax Incremental Districts in the City of Sioux Falls cannot exceed ten percent (10%) of the taxable value of all taxable property within the corporate limits of the City of Sioux Falls. The total assessed value of taxable property in Sioux Falls is approximately \$12.6 billion. The Base Value of the taxable property in TIF #24, as set forth in Director of Equalizations records, is \$1,760,000. Further, the cumulative Base Value of active TIF Districts in Sioux Falls is as follows:

| TIF District #7 | \$ 510,088 |
|-------------------|---------------|
| TIF District #10 | \$ 778,651 |
| TIF District #11 | \$ 295,270 |
| TIF District #12 | \$ 11,514,076 |
| TIF District #13 | \$ 4,571,705 |
| TIF District #14 | \$ 1,691,952 |
| TIF District #15 | \$ 271,775 |
| TIF District #16 | \$ 258,187 |
| TIF District #18 | \$ 770,775 |
| TIF District #20 | \$ 357,287 |
| TIF District #21 | \$ 396,256 |
| TIF District #22* | \$ 1,647,792 |
| TIF District #23 | \$ 3,522,542 |
| TIF District #24 | \$ 1,760,000 |
| TOTAL | \$ 28,346,356 |

*TIF District #22 will be dissolved and thereafter TIF District #24 shall be created

The Cumulative Base Value of all active TIF Districts in Sioux Falls is significantly less than ten percent (10%) of total taxable value in the City. Using the estimates provided, significantly less than one percent (1%) of the Cumulative Base Value of the City is located within an active TIF District.

Proposed TIF #24 will promote economic growth and development and enhance the lives of the residents and visitors of Sioux Falls. It is anticipated that a majority of property within the District will see increase in the property valuation as a result of improvements made possible through creation of TIF #24.

V. <u>IDENTIFICATION, NUMBER, AND LOCATION OF PUBLIC WORKS</u> <u>OR IMPROVEMENTS:</u>

In accordance with SDCL § 11-9-13 the following is the kind, number, location and dollar amount of estimated Project Costs and the costs of Public Works.

| Project | Kind | Number | Location | Amount |
|--------------------------------------|---------------|--------|---------------|---------------|
| Parking Ramp | Discretionary | 1 | Building | \$ 20,310,561 |
| Site Improvements | Capital | 1 | Site | \$ 9,372,015 |
| Micropiles | Capital | 1 | Site | \$ 1,589,140 |
| 4 th Street improvements | Capital | 1 | Site/Off-Site | \$ 750,000 |
| Professional Services and Fees (A&E) | Professional | 1 | Site | \$ 3,093,394 |
| Legal/Accounting | Professional | 1 | Site | \$ 305,000 |

| Professional | /Legal Fee: | (City | Professional | 1 | Site | \$ 45,000 |
|--------------|-------------|-----------|--------------|---|------|---------------|
| Expenses) | | | | | | |
| Financing Co | sts (5%) | | Financing | 1 | Site | \$ 13,270,190 |
| | Identified | TIF-Eligi | ble Expenses | | | \$ 48,735,300 |
| | Total TIF I | Requeste | ed* | | | \$ 21,508,407 |

^{*}Permanent Financing Costs of up to 5% on the TIF-approved expenses are in addition to this amount.

The chart above represents identified construction and development activities expected to be incurred for the development to occur and for which this TIF District and Project Plan is created. They are considered Eligible Project Costs. Only such amounts as are feasible will be financed by a monetary obligation. This chart is a summary of Eligible Project Costs. All Eligible Project Costs are expected to be expended by the Developer(s) within five (5) years of the establishment of TIF #24 by the City Council.

Eligible expenses are intended to be expended as grants as allowed by SDCL § 11-9-32 and set forth in an approved Development Agreement between the City and Developer. The total eligible costs for tax increment financing are \$48,735,659. CR Lloyd Associates is requesting 21,508,407 in TIF assistance, plus costs of financing. The property will generate an increment of \$1,600,000 in property taxes per year after payout. The project payout is calculated to be 20 years. All obligations of the City are subject to the creation of District and The Developer Agreement becoming effective.

If Eligible Project Costs, in sum, exceed the total value set forth above, an amendment to the Plan in accordance with SDCL §11-9-23 will be required.

VI. <u>ECONOMIC FEASIBILITY STUDY</u>:

CR Lloyd Associates has requested the consideration of a Tax Incremental Finance District to support Eligible Project Costs which are listed above in Section V. The table below establishes the current Base Value of the properties located in the proposed TIF #24 District, identified in Section III.

| County ID | Address | Taxable Assessed Value | Sq. Feet | Legal Description |
|-------------|---------------------------|------------------------------|----------|-------------------|
| 92854 | 140 E 6 th St. | \$ 1,760,000 | 323,929 | See Article III |
| | | | | |
| TOTAL ASSES | SED BASE VALUE | \$ 1,760,000 | | |

VII. PROJECTS AND PROJECTED TAX REVENUE:

The proposed development will begin construction in 2021 and is comprised of several buildings. In total, the project is expected to include a hotel/convention building which will include 216 hotel rooms and a total of 60,000 square feet of convention space, an approximately 175,000 square foot office building with groundfloor retail, a parking ramp that will hold over 900 vehicles, as well as an apartment building wrapping the ramp with 90 apartments, 25 residential condos and ground-floor retail. The project cost is expected to exceed \$200,000,000.

The property included within TIF #24 District is currently assessed at \$1,760,000. The improvements to be made to the property included within the TIF #24 District are estimated to add approximately \$89,000,000 to the assessed valuation of the property within TIF #24 District. The estimated annual tax increment is expected to be fully realized to occur in tax year 2023 (payable in 2024) with a 2% annual escalator in assessed values as evidenced by the table below.

NOTES: The tax levy for TIF #24 is computed at \$19.98 per \$1,000.00 of value during the term of TIF#24. The buildings included within TIF #24 are being placed in service in 2023 (first "assessment year", with increased taxes being payable in 2024).

| Tax Valuation Year-Jan. 1 | Taxes Payable Year | Estimated Value | Adjustment Factor (.937) | Base Value (adjusted) | Increment Value (adjusted) | Increment Taxes Payable (rate .0199) | Cumulative |
|------------------------------|-----------------------|-----------------|-----------------------------|--------------------------|-------------------------------|---|--------------|
| 2021 | 2022 | \$1,760,000 | \$1,649,120 | \$1,649,120 | \$0 | \$ - | \$ - |
| 2022 | 2023 | \$1,760,000 | \$1,649,120 | \$1,649,120 | \$0 | \$ - | \$ - |
| 2023 | 2024 | \$90,760,000 | \$85,042,120 | \$1,649,120 | \$83,393,000 | \$ 1,659,521 | \$ 1,659,521 |
| 2024 | 2025 | \$92,575,200 | \$86,742,962 | \$1,649,120 | \$85,093,842 | \$ 1,693,367 | \$ 3,352,888 |
| 2025 | 2026 | \$94,426,704 | \$88,477,822 | \$1,649,120 | \$86,828,702 | \$ 1,727,891 | \$ 5,080,779 |
| 2026 | 2027 | \$96,315,238 | \$90,247,378 | \$1,649,120 | \$88,598,258 | \$ 1,763,105 | \$ 6,843,885 |
| 2027 | 2028 | \$98,241,543 | \$92,052,326 | \$1,649,120 | \$90,403,206 | \$ 1,799,024 | \$ 8,642,908 |
| 2028 | 2029 | \$100,206,374 | \$93,893,372 | \$1,649,120 | \$92,244,252 | \$ 1,835,661 | \$10,478,569 |
| 2029 | 2030 | \$102,210,501 | \$95,771,240 | \$1,649,120 | \$94,122,120 | \$ 1,873,030 | \$12,351,599 |
| 2030 | 2031 | \$104,254,711 | \$97,686,664 | \$1,649,120 | \$96,037,544 | \$ 1,911,147 | \$14,262,746 |
| 2031 | 2032 | \$106,339,805 | \$99,640,398 | \$1,649,120 | \$97,991,278 | \$ 1,950,026 | \$16,212,773 |
| 2032 | 2033 | \$108,466,602 | \$101,633,206 | \$1,649,120 | \$99,984,086 | \$ 1,989,683 | \$18,202,456 |
| 2033 | 2034 | \$110,635,934 | \$103,665,870 | \$1,649,120 | \$102,016,750 | \$ 2,030,133 | \$20,232,589 |
| 2034 | 2035 | \$112,848,652 | \$105,739,187 | \$1,649,120 | \$104,090,067 | \$ 2,071,392 | \$22,303,982 |
| 2035 | 2036 | \$115,105,625 | \$107,853,971 | \$1,649,120 | \$106,204,851 | \$ 2,113,477 | \$24,417,458 |
| 2036 | 2037 | \$117,407,738 | \$110,011,050 | \$1,649,120 | \$108,361,930 | \$ 2,156,402 | \$26,573,861 |
| 2037 | 2038 | \$119,755,893 | \$112,211,271 | \$1,649,120 | \$110,562,151 | \$ 2,200,187 | \$28,774,048 |
| 2038 | 2039 | \$122,151,010 | \$114,455,497 | \$1,649,120 | \$112,806,377 | \$ 2,244,847 | \$31,018,894 |
| 2039 | 2040 | \$124,594,031 | \$116,744,607 | \$1,649,120 | \$115,095,487 | \$ 2,290,400 | \$33,309,295 |
| 2040 | 2041 | \$127,085,911 | \$119,079,499 | \$1,649,120 | \$117,430,379 | \$ 2,336,865 | \$35,646,159 |

The information in the above tables establishes a total increase assessed property value of approximately \$92,575,200, as of the estimated stabilized year of 2024 generating a total of \$35,646,159 in increment payable to TIF #24. CR Lloyd Associates has requested support for \$21,508,407, plus the costs of financing. Therefore, it is feasible to fund a TIF District in for the entire amount listed in the project costs, which includes both principal and financing costs.

VIII. <u>METHOD OF FINANCING</u>:

The City may enter into a Development Agreement with the Developer(s) to reimburse the Developer for incurred expenses identified within the Plan. TIF Eligible Project Costs and expenditures will be paid out of the developer's funds, or by financing secured by the developer as they are initially incurred. There shall be no advances by the City, unless contemplated in a Developer Agreement. The City may reimburse itself for administrative and professional costs from the tax increments as defined in the Development Agreement between the City and the Developer. Eligible Project Costs incurred by the Developer(s) shall be paid by the proceeds of tax increment revenue as Discretionary Costs and Grants.

IX. <u>FISCAL IMPACT TO TAXING AUTHORITIES</u>:

During the reimbursement phase (that can last up to twenty years from the date TIF #24 is created), the anticipated annual increase in taxes is expected to reimburse Developer(s) and is expected to have a positive fiscal impact on all entities levying taxes upon property in TIF #24 District.

| Total Tax Levy | 19.976 | % of Levy |
|-----------------------------|--------|-----------|
| Minnehaha County | 3.322 | 16.63% |
| Sioux Falls School District | 12.343 | 61.79% |
| Water District | 0.023 | 00.11% |
| City of Sioux Falls | 4.288 | 21.47% |

The Project would likely generate the following anticipated annual property tax revenue (as showed cumulatively and by taxing entity), and be allocated to the TIF District. A mid-course average revenue in 2026 is used for illustration.

| Total Tax Payment | \$1,700,000.00 |
|-----------------------------|----------------|
| Minnehaha County | \$282,710.00 |
| Sioux Falls School District | \$1,050,430.00 |
| Water District | \$1,870.00 |
| City of Sioux Falls | \$364,990.00 |

Beyond property taxes, the Project will generate sales tax on \$200M in development activities. The sales tax on construction materials alone is reflected below. Additional taxes beyond property and sales tax will be collected through normal collection methods.

| Total Sales Tax Payment | \$6,077,841 |
|--------------------------------|-------------|
| State of South Dakota | \$4,207,736 |
| City of Sioux Falls | \$1,870,105 |

X. <u>FINDINGS OF BLIGHT/ECONOMIC BENEFITS</u>:

ESTABLISHMENT:

Pursuant to SDCL Section 11-9-5, the City of Sioux Falls must "adopt a resolution which ... describes the boundaries ... of a tax incremental district, creates the district on a given date, and assigns a name to the district for identification purposes". Further, pursuant to SDCL Section 11-9-8, the City of Sioux Falls must include findings in the aforementioned resolution: (a) that either the area within the district is "blighted" (as further defined in SDCL Section 11-9-9) or that the planned improvements "will stimulate and develop the general economic welfare of the state through the promotion and advancement of industrial, commercial, manufacturing, agricultural or natural resources"; and (b) that the planned improvements within the District are "likely to enhance significantly the value of all of the other real property in the District". The purpose of the foregoing process is to determine if impediments to economic development and/or other issues of blight exist which, pursuant to state law, are sufficient enough to warrant the creation of a tax incremental district.

DESCRIPTION OF PROPERTY:

There will be multiple buildings constructed as described in Section VII that will create a mixed-use development that will significantly enhance the values of the property within the proposed District.

RELOCATION OF AFFECTED PERSONS:

There are no families or persons residing in the proposed District and therefore no relocation plan is needed.

SUMMARY OF FINDINGS - BLIGHT AND ECONOMIC DEVELOPMENT:

Statutory requirements are met because the property within the proposed District satisfies the requirements established in SDCL Section 11-9-8 in that it will "stimulate and develop the general economic and welfare of the state". Further, SDCL Section 11-8-10 (Urban Renewal) states that "a municipality, to the greatest extent it determines to be feasible ... shall afford maximum opportunity, consistent with the sound needs of the municipality as a whole, to the rehabilitation or redevelopment of (an) urban renewal area by private enterprise."

XI. CURRENT PLANS, CODES, AND CONDITIONS:

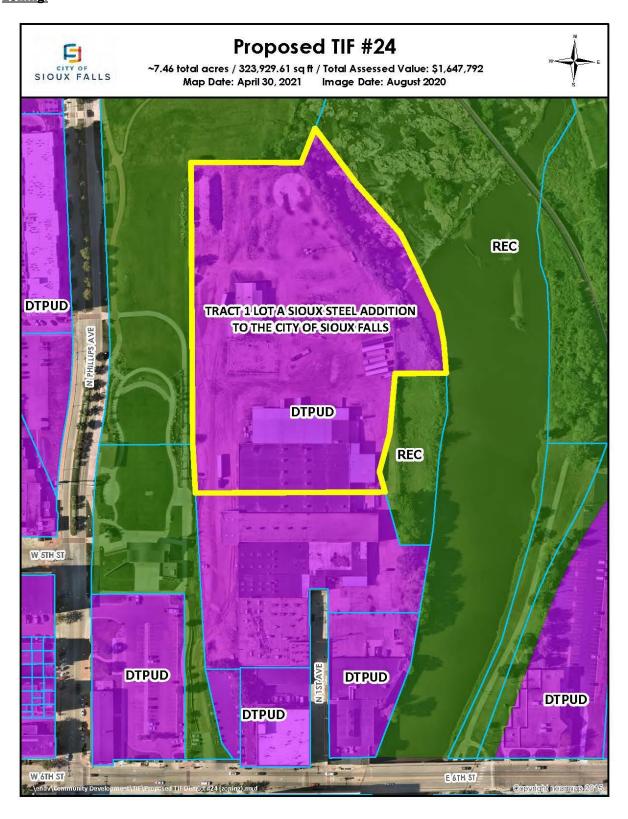
The Plan conforms to the "Shape Sioux Falls 2040 Comprehensive Plan" and "2025 Downtown Plan". Proposed uses within boundaries of TIF #24 are allowed within the established zoning district and further zoning action is not required.

Proposed structures and improvements within the boundaries of TIF #24 District shall be in compliance with all applicable building, fire and zoning codes of the City of Sioux Falls.

Maps reflecting current zoning, current conditions and proposed improvements are shown within this Plan.

District Conditions: The property included in the district is primarily used for industrial manufacturing and storage, which is non-conforming with the current downtown zoning district.

Zoning:



Project (Section VII):







