

SIOUX FALLS PARKS AND RECREATION BOARD MEETING

Wednesday, February 21, 2024

4:00 p.m. Regular Board Meeting

City Center- Room 110, 231 N Dakota Ave.

ORDER OF BUSINESS

1. Roll call and determination of quorum
2. Approval of minutes from January 17, 2024, meeting
3. Public Comment
4. Unfinished business
5. New business
 - a. 2024 Gate Fees – Jackie Nelson
6. Report of Director of Parks and Recreation
 - a. Aquatics Report – December
 - b. Golf Course Report –December
7. Items added after the agenda deadline
 - a. The Parks and Recreation Board may include other such business as may come before this body.
8. Reading of communications to the Board
9. Open board discussion
10. Adjournment

Persons requiring special accommodation for participation in any programs or activities sponsored by Sioux Falls Parks and Recreation should call 367-8222 during regular business hours at least 48 hours prior to the event. Special needs will be accommodated whenever reasonably possible.

A REGULAR MEETING OF THE SIOUX FALLS PARKS AND RECREATION BOARD was held on Wednesday, January 17, 2024, at 4 p.m. at Prairie Green Golf Course Club House

Roll Call and Determination of Quorum

Members present: Ann Nachtigal, Jim Stavenger, Rick Weber, Brooke Wegener, Mike Begeman Teresa Cauwels & Mick Conlin

Members absent: none.

Parks and Recreation staff present: Don Kearney, Director; Brett Kollars, Assistant Director of Parks and Recreation, Jackie Nelson, Recreation Manager; Tory Miedema, Park Development Specialist; Mackenzie Songstad, City Services Technician

Others Present: Karen Leonard, City Attorney's Office; Catherine Schlimgen, City Attorney's Office; Greg Neitzert, Sioux Falls City Council, Julie Jansa, First Tee- South Dakota, Justin Arlt, Landscapes Golf Management; Cat Clark, Landscapes Golf Management; Mary Kolsrud, Sioux Falls Area Community Foundation, Tom Jansa, South Dakota Golf Association; John Claussen, Sioux Falls Citizen, Scott Ehrisman, Sioux Falls Citizen; Shawn Nielsen, Sioux Falls Police Department; Joel Dalton, Sioux Falls Police Department

Approval of Minutes (December 20, 2023)

A motion to approve the minutes was made by Wegener and seconded by Nachtigal. Motion passed unanimously with all present Board members voting yes.

Public Input

None.

Unfinished Business

None.

New Business

NSIC Swimming and Diving Championship- Entry Fees: A motion to approve the NSIC Swimming and Diving Championship – Entry Fees was made by Cauwels and seconded by Conlin. Motion passed unanimously with all present Board members voting yes.

Conditional Gifting Agreement for a Future Cash Gift for the Constructing of the First Tee Building to be located at Elmwood Golf Course between the City and the South Dakota Golf Association Junior Golf Foundation d/b/a First Tee -South Dakota: A motion to recommend approval of the Conditional Gifting Agreement for a Future Cash Gift for the Constructing of the First Tee Building to be located at Elmwood Golf Course between the City and the South Dakota Golf Association Junior Golf Foundation d/b/a First Tee -South Dakota was made by Nachtigal and seconded by Stavenger. Motion passed unanimously with all present Board members voting yes.

First Tee Lease Agreement- Elmwood Golf Course between Landscapes Golf Management Company and the South Dakota Golf Association Junior Golf Foundation d/b/a First Tee-South Dakota: A motion to recommend approval of the First Tee Lease Agreement- Elmwood Golf Course between Landscapes Golf Management Company and the

South Dakota Golf Association Junior Golf Foundation d/b/a First Tee-South Dakota was made by Conlin and seconded by Weber. Motion passed unanimously with all present Board members voting yes.

First Tee Building Naming Agreement- Elmwood Golf Course between the City and the South Dakota Golf Association Junior Golf Foundation d/b/a First Tee-South Dakota: A motion to recommend approval of the First Tee Building Naming Agreement- Elmwood Golf Course between the City and the South Dakota Golf Association Junior Golf Foundation d/b/a First Tee-South Dakota was made by Nachtigal and seconded by Stavenger. Motion passed unanimously with all present Board members voting yes.

South Dakota Hall of Fame Lease Agreement between Landscapes Golf Management and the South Dakota Golf Association: A motion to recommend approval of the South Dakota Hall of Fame Lease Agreement between Landscapes Golf Management and the South Dakota Golf Association was made by Nachtigal and seconded by Stavenger. Motion passed unanimously with all present Board members voting yes.

Conditional Gifting and Naming Agreement for a Future Cash Gift for the Renovation and Expansion of the Locker Rooms Located at the Midco® Aquatic Center between the City and the Sioux Falls Area Community Foundation: A motion to recommend approval of the Conditional Gifting and Naming Agreement for a Future Cash Gift for the Renovation and Expansion of the Locker Rooms Located at the Midco® Aquatic Center between the City and the Sioux Falls Area Community Foundation was made by Cauwels and seconded by Nachtigal. Motion passed unanimously with all present Board members voting yes.

2024 Policy & Guidelines: A motion to approve the 2024 Policy & Guidelines was made by Nachtigal and seconded by Conlin. Motion passed unanimously with all present Board members voting yes.

Proposed Change to Recreation Trail Ordinance to Permit Class II E- Bicycles- After public input and board discussion, a motion to recommend approval of the Proposed Change to Recreation Trail Ordinance to Permit Class II E- Bicycles was made by Nachtigal and seconded by Conlin. Motion passed unanimously with all present Board members voting yes.

Report of Director of Parks and Recreation:

Kearney started his report stating that Great Bear is now open. Kearney noted that the warm weather in December allowed good progress with construction activity on Jacobson Plaza, Barb Iverson Skate Plaza, and River Greenway Phase III. Those projects are ahead of schedule. Kearney mentioned that construction on the low head dam portion of the project should start towards the end of this month. Kearney mentioned that they are hopeful to open ice rinks on Friday. Finally, Kearney asked Teresa Cauwels to speak about the swim meet this weekend. Teresa Cauwels stated that the swim meet is hosted by the Sioux Falls Swim Team and will be held at the Midco® Aquatics Center this weekend. There will be over 400 kids from the region swimming in this event.

January 17, 2024

Items Added After the Agenda Deadline

None.

Reading of Communications to the Board

None.

There being no further business, Cauwels made a motion to adjourn. Meeting adjourned.

Secretary

Approved by:

President

2024 Gate Fee Applications

Softball

<u>Date</u>	<u>Tournament</u>	<u>Location</u>	<u>Contact</u>	<u>Gate Fee Collected</u>	<u>Fee Purpose</u>	<u>#</u>
May 10-12	TSC Fastpitch at the Falls	Sherman	Molly Scherff	\$5 per adult	Offset Tournament Expenses	2
May 18-19	Youth Girls Fast-Pitch	Sherman	Dale Lewis	\$5 per adult	Offset Tournament Expenses	2
May 31-June 2	Summer Showdown	Sherman	Tom Reed	\$5 per day	Offset Tournament Expenses	2
June 8-9	YSSA - Slowpitch	Dunham	Oscar Bautisa	\$5 per day	Offset Tournament Expenses	2
June 21-23	Denny Redmond Memorial	Sherman	Tom Reed	\$5 per day	Offset Tournament Expenses	2
July 28-30	SEFSA League Tournament	Dunham	Tom Reed	\$5 per day	Offset Tournament Expenses	2
July 14-16	Youth State Fastpitch B & C	Sherman & Harmodon	Carol Pipgras	\$ 5 per day	Offset Tournament Expenses	2 & 4
July 25-28	Fastpitch World Midwest Nationals	Sherman	Brad Sundvold	\$15 per day/\$50 weekend	Offset Tournament Expenses	2
Sept. 23-24	JV and Middle School Softball	Sherman / Dunham	Greg Morgan	\$5 per day	Offset Tournament Expenses	2 & 3
Sept 20- Oct 1	High School Varsity Softball	Sherman / Dunham	Greg Morgan	\$5 per day	Offset Tournament Expenses	2 & 3
Oct 7-8	Praire Pumpkin Classic	Sherman	Sandy Delker-Holbert	\$ 5 per day	Offset Tournament Expenses	2

Baseball

<u>Date</u>	<u>Tournament</u>	<u>Location</u>	<u>Contact</u>	<u>Gate Fee Collected</u>	<u>Fee Purpose</u>	
March-May 31	SEBA High School Games	Harmodon	Jeff Campbell	\$5/\$8 per day Seniors/Adults	Offset Tournament Expenses	2
May 28-August 4	Legion - Jr. Legion Baseball Games	Harmondon	Jeff Campbell	\$5/\$8 per day Seniors/Adults	Offset Tournament Expenses	2
May 4-5	Great Plans Bash	Pasley	Jeff Campbell	\$4/\$7 per day Seniors/Adults	Offset Tournament Expenses	2
May 12-13	Ken Tomek Memorial	Harmodon	Jeff Campbell	\$5/\$10 per day Seniors/Adults	Offset Tournament Expenses	3
May 10-11	HS Jr. Varsity	Harmondon	Jeff Campbell	\$5/\$10 per day Seniors/Adults	Offset Tournament Expenses	3
May 11-12	Diamond Rat Classic Tournament	Pasley	Jeff Campbell	\$4/\$7 per day Seniors/Adults	Offset Tournament Expenses	2
May 18-19	Diamond Rat Classic Tournament # 2	Pasley	Jeff Campbell	\$4/\$7 per day Seniors/Adults	Offset Tournament Expenses	2
June 14-16	Dakota Classic	Harmodon	Jeff Campbell	\$5/\$10	Offset Tournament Expenses	3
June 21-23	Harrisburg Classic	Pasley	Kiefer Lunn	\$5/\$10 per day Adults	Offset Tournament Expenses	2
June 21-23	Sioux Falls Slam	Harmodon	Jeff Campbell	\$5/\$10	Offset Tournament Expenses	3
June 28-30	SF Invitational	Harmodon	Jeff Campbell	\$5/\$10	Offset Tournament Expenses	3
July 11-14	Mid-Summer Classic	Harmodon	Jeff Campbell	\$5/\$10	Offset Tournament Expenses	3
July 27-28	Summer Shutdown	Pasley	Jeff Campbell	\$4/\$7 per day Seniors/Adults	Offset Tournament Expenses	2
August 1-4	State Class A 13U State	Harmodon	Jeff Campbell	\$5/\$10	Offset Tournament Expenses	3

Cross Country

Sept 6	Twilight Run	Yankton Trail	Augustana	\$10 per car	Offset Meet Expenses	2
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2023
MIDCO AQUATIC CENTER OPERATING DASHBOARD
(Unaudited)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total
Statistics													
<u>Attendance</u>													
Daily Attendance	5,065	5,802	6,810	5,926	4,646	5,648	4,955	4,729	2,991	2,588	3,541	5,156	57,857
Swim Pass Attendance	5,029	5,007	6,248	5,578	8,610	14,387	12,818	11,445	5,298	5,201	5,020	5,072	89,713
Swim Lesson Attendance	2,694	1,216	3,336	320	8	1,940	1,375	-	-	3,009	571	-	14,469
Swim Team Attendance	2,794	2,060	838	1,984	1,804	562	264	280	1,910	2,524	2,410	2,397	19,827
Swim Meet Attendance	3,900	433	128	2,909	1,692	-	8,655	1	158	876	1,062	-	19,814
Other Attendance	437	546	664	1,680	823	873	664	507	1,775	1,682	1,710	1,010	12,371
Total Attendance	19,919	15,064	18,024	18,397	17,583	23,410	28,731	16,962	12,132	15,880	14,314	13,635	214,051
Average Daily Attendance	664	538	581	634	567	780	958	547	404	512	494	470	596
<u>Passes</u>													
Fall, Winter, Spring Passes Sold	1	-	-	-	-	-	1	3	148	10	8	1	172
Annual Passes Sold	161	127	194	168	309	437	137	121	20	158	115	129	2,076
Total Passes Sold	162	127	194	168	309	437	138	124	168	168	123	130	2,248
<u>Other</u>													
Lesson Registrations	9	-	-	-	-	310	11	-	319	19	5	389	1,062
Class/Event Registrations	103	36	3	1	146	183	85	65	105	92	125	65	1,009
Meeting Room Reservations	27	27	32	31	33	16	12	16	13	13	24	32	276
Meeting Room Hours Reserved	65	44	50	50	71	35	53	24	21	17	40	57	526
Swim Lane Hours Reserved	990	773	412	940	913	342	112	128	1,248	1,359	1,145	1,107	9,469
Revenue													
Daily Admission	\$ 22,801	\$ 27,117	\$ 30,373	\$ 25,566	\$ 22,707	\$ 27,654	\$ 24,312	\$ 23,205	\$ 13,414	\$ 11,259	\$ 15,494	\$ 22,886	\$ 266,787
Passes	25,424	17,995	28,500	26,307	58,268	99,178	23,007	16,468	23,125	22,505	17,597	23,717	382,091
Programming Registrations	10,075	22,654	5,824	10,477	10,133	16,073	7,155	2,162	21,342	8,439	10,481	18,775	143,589
Meeting Room Reservations	2,325	2,200	2,550	2,613	2,850	1,750	1,150	1,200	1,075	925	2,050	3,213	23,900
Swim Lane Reservations	4,055	4,972	1,864	4,005	5,533	1,750	1,015	291	4,177	5,739	5,884	5,068	44,351
Other	17,570	10,059	123	123	147	134	225,095	72	13	26	5,026	29	258,420
Total Revenue	\$ 82,250	\$ 84,998	\$ 69,234	\$ 69,090	\$ 99,639	\$ 146,538	\$ 281,734	\$ 43,398	\$ 63,146	\$ 48,893	\$ 56,531	\$ 73,688	\$ 1,119,139
Expenses													
Personnel*	\$ 80,195	\$ 99,521	\$ 98,751	\$ 99,583	\$ 95,897	\$ 174,086	\$ 131,317	\$ 121,961	\$ 90,762	\$ 97,933	\$ 106,445	\$ 191,301	\$ 1,387,751
Building R&M	3,468	7,823	22,438	12,029	8,775	33,965	25,329	21,010	23,777	53,084	1,376	94,593	307,668
Supplies & Materials	3,616	3,550	25,388	14,430	11,534	14,750	10,669	10,720	16,303	19,509	6,825	66,529	203,822
Utilities	21,859	37,445	54,191	28,799	27,269	29,179	33,832	13,772	52,861	31,207	22,446	30,516	383,376
Other	848	1,574	9,265	3,827	2,210	2,390	5,506	2,747	29,118	3,659	2,573	2,515	66,233
Total Expenses	\$ 109,986	\$ 149,914	\$ 210,033	\$ 158,668	\$ 145,686	\$ 254,369	\$ 206,653	\$ 170,210	\$ 212,821	\$ 205,393	\$ 139,666	\$ 385,454	\$ 2,348,850
*June and Dec have 3 pay periods	2	2	2	2	2	3	2	2	2	2	2	3	
Summary													
Total Revenue	\$ 82,250	\$ 84,998	\$ 69,234	\$ 69,090	\$ 99,639	\$ 146,538	\$ 281,734	\$ 43,398	\$ 63,146	\$ 48,893	\$ 56,531	\$ 73,688	\$ 1,119,139
Total Expenses	109,986	149,914	210,033	158,668	145,686	254,369	206,653	170,210	212,821	205,393	139,666	385,454	2,348,850
Operating Surplus/(Loss)	\$ (27,736)	\$ (64,915)	\$ (140,799)	\$ (89,578)	\$ (46,046)	\$ (107,831)	\$ 75,081	\$ (126,812)	\$ (149,675)	\$ (156,500)	\$ (83,134)	\$ (311,766)	\$ (1,229,711)

**City of Sioux Falls Golf Courses
Income Statement
December 31, 2023**

----- Current Month -----					
Prairie Green	Elmwood	Kuehn Park	Consolidated	Budget	Prior Year
-	307	-	307	-	-
-	2,537	-	2,537	-	-
12,842	13,932	4,622	31,395	16,500	13,032
-	48	-	48	-	81
-	1,001	-	1,001	-	-
8,875	1,287	-	10,162	5,834	5,030
-	-	-	-	-	-
21,717	18,804	4,622	45,143	22,334	18,143
2,793	2,597	318	5,708	4,800	2,437
1,009	(44)	(190)	776	1,739	2,723
3,802	2,553	129	6,484	6,539	5,160
17,915	16,251	4,494	38,659	15,795	12,983
12,370	12,135	-	24,505	21,907	22,571
-	-	-	-	-	921
3,300	1,540	270	5,110	3,100	3,853
27,090	30,054	7,158	64,302	50,805	55,964
3,376	9,574	31	12,981	10,525	7,836
54,960	70,667	31,006	156,633	126,230	195,226
-	-	-	-	-	-
101,096	123,970	38,465	263,531	212,567	286,371
(83,181)	(107,719)	(33,972)	(224,871)	(196,772)	(273,388)
-	-	-	-	-	-
-	3,502	-	3,502	3,000	1,705
3,401	-	-	3,401	-	-
(175)	(5,792)	(1,825)	(7,792)	(17,150)	(24,593)
-	-	-	-	(120)	-
-	-	-	-	-	-
-	-	-	-	-	-
(79,955)	(110,008)	(35,797)	(225,760)	(211,042)	(296,276)

Rounds Played

Revenues

Greens Fees	372,019	658,539	239,988	1,270,546	1,235,809	1,163,693
Pro Shop	229,121	273,182	40,894	543,197	493,871	505,983
Driving Range	108,129	82,061	68,312	258,501	211,906	213,027
Carts	404,921	554,198	179,388	1,138,507	1,015,609	1,025,005
Food & Beverage	355,682	445,170	63,219	864,071	768,339	678,584
Annual Passes	331,891	309,113	150,862	791,866	692,448	681,554
Total Revenues	1,801,763	2,322,262	742,663	4,866,688	4,417,982	4,267,846

Cost of Goods Sold

Merchandise	94,351	144,964	18,435	257,750	246,433	215,945
Food & Beverage	116,894	135,973	17,589	270,456	255,343	223,957
Total	211,245	280,937	36,024	528,206	501,776	439,902

Gross Profit

Operating Expenses

Pro Shop	192,383	214,608	95,243	502,234	487,883	464,160
Driving Range	5,590	8,014	4,682	18,286	20,168	16,115
Carts	139,985	160,090	37,358	337,433	325,367	302,386
Course Maintenance	576,934	726,920	135,125	1,438,979	1,282,701	1,119,623
Food & Beverage	122,627	195,502	4,324	322,452	278,517	263,444
General & Administration	464,464	435,537	167,408	1,067,409	1,002,530	997,480
Membership	-	918	-	918	12,413	-
Total Operating Expenses	1,501,984	1,741,588	444,140	3,687,711	3,409,579	3,163,208

EBITDA

City Purchased Assets	-	-	-	-	-	-
Hotel Lease Income	-	51,144	-	51,144	46,600	44,691
Interest Income	13,392	-	-	13,392	-	-
Depreciation	(74,008)	(82,155)	(14,577)	(170,739)	(205,800)	(260,733)
Interest Expense	(382)	(1,039)	-	(1,421)	(10,636)	(15,368)
Gain/Loss on Sale of Asset	307	(3,650)	-	(3,343)	-	(1,259)
Other Income/Expense	-	-	-	-	-	-

Net Income

----- Year To Date -----					
Prairie Green	Elmwood	Kuehn Park	Consolidated	Budget	Prior Year
32,002	57,250	26,707	115,959	100,500	105,998
372,019	658,539	239,988	1,270,546	1,235,809	1,163,693
229,121	273,182	40,894	543,197	493,871	505,983
108,129	82,061	68,312	258,501	211,906	213,027
404,921	554,198	179,388	1,138,507	1,015,609	1,025,005
355,682	445,170	63,219	864,071	768,339	678,584
331,891	309,113	150,862	791,866	692,448	681,554
1,801,763	2,322,262	742,663	4,866,688	4,417,982	4,267,846
94,351	144,964	18,435	257,750	246,433	215,945
116,894	135,973	17,589	270,456	255,343	223,957
211,245	280,937	36,024	528,206	501,776	439,902
1,590,518	2,041,325	706,639	4,338,481	3,916,206	3,827,944
192,383	214,608	95,243	502,234	487,883	464,160
5,590	8,014	4,682	18,286	20,168	16,115
139,985	160,090	37,358	337,433	325,367	302,386
576,934	726,920	135,125	1,438,979	1,282,701	1,119,623
122,627	195,502	4,324	322,452	278,517	263,444
464,464	435,537	167,408	1,067,409	1,002,530	997,480
-	918	-	918	12,413	-
1,501,984	1,741,588	444,140	3,687,711	3,409,579	3,163,208
88,534	299,737	262,499	650,770	506,627	664,736
-	-	-	-	-	-
-	51,144	-	51,144	46,600	44,691
13,392	-	-	13,392	-	-
(74,008)	(82,155)	(14,577)	(170,739)	(205,800)	(260,733)
(382)	(1,039)	-	(1,421)	(10,636)	(15,368)
307	(3,650)	-	(3,343)	-	(1,259)
-	-	-	-	-	-
27,843	264,037	247,922	539,802	336,791	432,067