SIOUX FALLS PARKS AND RECREATION BOARD MEETING

Wednesday, March 20, 2024 4:00 p.m. Regular Board Meeting

Main Library- Meeting Room A/B - 200 N Dakota Ave.

ORDER OF BUSINESS

- 1. Roll call and determination of quorum
- 2. Approval of minutes from February 21, 2024, meeting
- 3. Public Comment
- 4. Unfinished business
- 5. New business
 - a. Option to Extend the Management Agreement between the City and the Stensland Enterprises, Inc. for the Café Located in Falls Park- Brett Kollars
- 6. Report of Director of Parks and Recreation
 - a. Aquatics Report January
 - b. Golf Course Report –January
- 7. Items added after the agenda deadline
 - a. The Parks and Recreation Board may include other such business as may come before this body.
- 8. Reading of communications to the Board
- 9. Open board discussion
- 10. Adjournment

Persons requiring special accommodation for participation in any programs or activities sponsored by Sioux Falls Parks and Recreation should call 605-367-8222 during regular business hours at least 48 hours prior to the event. Special needs will be accommodated whenever reasonably possible.

A REGULAR MEETING OF THE SIOUX FALLS PARKS AND RECREATION BOARD was held on Wednesday, February 21, 2024, at 4 p.m. at City Center, Room 110.

Roll Call and Determination of Quorum

Members present: Jim Stavenger, Rick Weber, Brooke Wegener, Mike Begeman, Teresa Cauwels & Mick Conlin

Members absent: Ann Nachtigal

Parks and Recreation staff present: Don Kearney, Director; Brett Kollars, Assistant Director of Parks and Recreation, Jackie Nelson, Recreation Manager; Clint Metz, District Park Supervisor; Mackenzie Songstad, City Services Technician

Others Present: Karen Leonard, City Attorney's Office; Catherine Schlimgen, City Attorney's Office

Approval of Minutes (January 17, 2024)

A motion to approve the minutes was made by Wegener and seconded by Cauwels. Motion passed unanimously with all present Board members voting yes.

Public Input

None.

Unfinished Business

None.

New Business

2024 Gate Fees: A motion to approve 2024 Gate Fees was made by Cauwels and seconded by Conlin. Motion passed unanimously with all present Board members voting yes.

Report of Director of Parks and Recreation:

Kearney started his report by noting that on Tuesday, February 20, 2024, several items were brought to City Council that were on last month's parks and recreation board agenda. All those items advanced to a second reading on March 5, 2024. Kearney mentioned that the Elmwood Clubhouse is scheduled to bid on March 14, 2024. Kearney noted that the drainage project at Harmodon Park field six was a success and they will be adding similar drainage systems to fields one, two and three. Kearney noted that buildings for Jacobson Plaza are going up and starting to take shape. Kearney mentioned that Lloyd companies are now working on the low head dam project in addition to the Greenway project. Kearney noted that the current weather is making for a short winter season for both Great Bear and ice-skating rinks. Kearney noted that the city golf courses are likely to open this weekend. Kearney mentioned that the lions and meercats buildings at the Zoo are now all enclosed. They are starting to work on interior build out and they are targeting a summer opening. The splash pad at the Zoo is scheduled to open Memorial weekend. Finally, Kearney noted there is construction going on at upper Tuthill Park, the construction will include a new restroom and new shop for Tuthill Park staff.

Items Added After the Agenda Deadline

None.

| Reading of Communications to the Board None. | I |
|--|--|
| There being no further business, Weber mad | de a motion to adjourn. Meeting adjourned. |
| | |
| | Secretary |
| Approved by: | |
| | |
| President | |

Option to Extend the Management Agreement for the Café Located in Falls Park

This Option to Extend is made on ___ day of March, 2024 nunc pro tunc January 31, 2024, by and between the City of Sioux Falls, SD, a home rule-chartered municipality (the "City"), and Stensland Enterprises, Inc. ("Manager"). The parties agree they are exercising the option to extend City Contract No. 19-0003 under the Contract Terms of the original contract. The terms and conditions of this Option to Extend shall be deemed to be effective January 31, 2024. Effective dates of the extension are February 1, 2024, to January 31, 2029. In all other respects, said Agreement is to remain unchanged and in full force between the undersigned. IN WITNESS WHEREOF, the parties have executed this Agreement the day and year first written above. CITY OF SIOUX FALLS STENSLAND ENTERPRISES, INC Title: MAYOR Printed Name Printed Name ATTEST: CITY CLERK

PRINTED NAME:

2024 MIDCO AQUATIC CENTER OPERATING DASHBOARD (Unaudited)

| | Jan YTD Total | | | | |
|---|---------------|------------|--|--|--|
| Statistics | | | | | |
| <u>Attendance</u> | | | | | |
| Daily Attendance | 3,852 | 3,852 | | | |
| Swim Pass Attendance | 4,571 | 4,571 | | | |
| Swim Lesson Attendance | 3,621 | 3,621 | | | |
| Swim Team Attendance | 2,398 | 2,398 | | | |
| Swim Meet Attendance | 4,113 | 4,113 | | | |
| Other Attendance | 681 | 681 | | | |
| Total Attendance | 19,236 | 19,236 | | | |
| Average Daily Attendance | 641 | 641 | | | |
| Passes Fall, Winter, Spring Passes Sold | - | - | | | |
| Annual Passes Sold | 170 | 170 | | | |
| Total Passes Sold | 170 | 170 | | | |
| Other | | | | | |
| Lesson Registrations | 25 | 25 | | | |
| Class/Event Registrations | 72 | 72 | | | |
| Meeting Room Reservations | 20 | 20 | | | |
| Meeting Room Hours Reserved | 31 | 31 | | | |
| Swim Lane Hours Reserved | 1,393 | 1,393 | | | |
| Revenue | | | | | |
| Daily Admission | 16,999 | \$ 16,999 | | | |
| Passes | 28,306 | 28,306 | | | |
| Programming Registrations | 10,908 | 10,908 | | | |
| Meeting Room Reservations | 1,400 | 1,400 | | | |
| Swim Lane Reservations | 8,083 | 8,083 | | | |
| Other | 38,088 | 38,088 | | | |
| Total Revenue | 103,784 | \$ 103,784 | | | |
| Expenses | 900 | | | | |
| Personnel* S | 82,436 | \$ 82,436 | | | |
| Building R&M | 733 | 733 | | | |
| Supplies & Materials | - | - | | | |
| Utilities | 23,110 | 23,110 | | | |
| Other | 1,431 | 1,431 | | | |
| | T. | | | | |
| | 107,710 | \$ 107,710 | | | |
| *May and Nov have 3 pay periods | 2 | | | | |
| Summary | 2750 | | | | |
| Total Revenue | 103,784 | \$ 103,784 | | | |
| , | | | | | |
| Total Expenses | 107,710 | 107,710 | | | |

City of Sioux Falls Golf Courses Income Statement January 31, 2024

January 31, 2024

| | Current Month | | | January 31, 2024 | Year To Date | | | | | | | |
|---------------|---------------|------------------|--------------|------------------|------------------------|-------------------------------------|---------------|-------------------|------------|--------------|-----------|------------|
| Prairie Green | Elmwood | Kuehn Park | Consolidated | Budget | Prior Year | | Prairie Green | Elmwood | Kuehn Park | Consolidated | Budget | Prior Year |
| - | _ | - | - | - | - | Rounds Played | - | - | - | - | 1- | - |
| | | | | | | Revenues | | | | | | |
| | | - | | - | - - | Greens Fees | | | - | | 4 500 | 2 274 |
| 1,489 | 1,280 | - | 2,769 | 4,580 | 2,371 | Pro Shop | 1,489 | 1,280 | - | 2,769 | 4,580 | 2,371 |
| - | | • | - | - | 24 | Driving Range | | 5 7 .5 | - | - | - | 24 |
| | - | - | | - | - | Carts | | - | - | | 4 724 | |
| 6,396 | - | (.) | 6,396 | 4,721 | 4,223 | Food & Beverage | 6,396 | - | - | 6,396 | 4,721 | 4,223 |
| 7.005 | | | | | | Annual Passes | 7.005 | 4 200 | | 9,165 | 9,301 | 6,618 |
| 7,885 | 1,280 | • | 9,165 | 9,301 | 6,618 | Total Revenues | 7,885 | 1,280 | | 9,105 | 9,301 | 0,018 |
| | | | | | | Cost of Goods Sold | | | | | | |
| 1,194 | 543 | 301 | 2,039 | 1,700 | 286 | Merchandise | 1,194 | 543 | 301 | 2,039 | 1,700 | 286 |
| 319 | 165 | - | 484 | 1,285 | 1,582 | Food & Beverage | 319 | 165 | - | 484 | 1,285 | 1,582 |
| 1,513 | 708 | 301 | 2,522 | 2,985 | 1,868 | | 1,513 | 708 | 301 | 2,522 | 2,985 | 1,868 |
| 6,372 | 572 | (301) | 6,643 | 6,316 | 4,750 | Gross Profit | 6,372 | 572 | (301) | 6,643 | 6,316 | 4,750 |
| | | | | | | | | | | | | |
| | | | | | Value Africa | Operating Expenses | | | | | 25.052 | 26 200 |
| 12,030 | 11,107 | 4,706 | 27,843 | 26,962 | 26,308 | Pro Shop | 12,030 | 11,107 | 4,706 | 27,843 | 26,962 | 26,308 |
| 486 | 2,136 | 243 | 2,865 | - | 240 | Driving Range | 486 | 2,136 | 243 | 2,865 | 4.544 | 240 |
| 1,860 | 1,140 | 53 | 3,053 | 4,541 | 4,289 | Carts | 1,860 | 1,140 | 53 | 3,053 | 4,541 | 4,289 |
| 26,261 | 30,250 | 7,467 | 63,978 | 59,414 | 55,297 | Course Maintenance | 26,261 | 30,250 | 7,467 | 63,978 | 59,414 | 55,297 |
| 893 | 5,153 | (750) | 5,296 | 12,730 | 12,200 | Food & Beverage | 893 | 5,153 | (750) | 5,296 | 12,730 | 12,200 |
| 40,380 | 25,199 | 8,727 | 74,306 | 75,030 | 64,569 | General & Administration | 40,380 | 25,199 | 8,727 | 74,306 | 75,030 | 64,569 |
| 81,910 | 74,986 | 20,446 | 177,341 | 178,677 | 162,903 | Membership Total Operating Expenses | 81,910 | 74,986 | 20,446 | 177,341 | 178,677 | 162,903 |
| 61,910 | 74,900 | 20,440 | 1//,341 | 170,077 | 102,903 | rotal Operating Expenses | 61,910 | 74,300 | 20,440 | 111,041 | 170,077 | 102/500 |
| | | | | | | | | | | | | |
| (75,537) | (74,414) | (20,747) | (170,699) | (172,361) | (158,153) | EBITDA | (75,537) | (74,414) | (20,747) | (170,699) | (172,361) | (158,153) |
| _ | | 1000 | | we | 100 | City Purchased Assets | _ | | _ | _ | | - |
| - | 4,300 | - | 4,300 | 2,344 | 2,914 | Hotel Lease income | - | 4,300 | | 4,300 | 2,344 | 2,914 |
| 3,520 | 4,300 | | 3,520 | 2,400 | 2,914 | Interest Income | 3,520 | -,300 | | 3,520 | 2,400 | - |
| (5,998) | (4,524) | (1,825) | (12,347) | (12,400) | (24,592) | Depreciation | (5,998) | (4,524) | (1,825) | (12,347) | (12,400) | (24,592) |
| (3,330) | (4,524) | (1,023) | (12,547) | (12,400) | (24,332) | Interest Expense | (3,330) | (1,521) | (1,025) | (12,5 17) | - | - |
| _ | _ | - | | | - | Gain/Loss on Sale of Asset | _ | _ | | _ | - | - |
| | - | - | - | | | Other Income/Expense | | - | - | - | - | - |
| | | | | | | The stating experies | | | | | | |
| (78,015) | (74,638) | (22,572) | (175,226) | (180,017) | (179 _, 831) | Net Income | (78,015) | (74,638) | (22,572) | (175,226) | (180,017) | (179,831) |